Huntzinger Advisory Services
Seasoned Expertise to Help You Fully Leverage Your IT Investment

Sometimes, you just need sound advice.... Someone who can cut through all the noise and chaos of your hectic IT executive day and speak from experience, know-how and the credibility of "we've been there." When you are at that point, Huntzinger can help.

Huntzinger offers a suite of Advisory Services, providing detailed assessments that enable you to fully leverage your investment in information technology (IT). We bring seasoned, experienced consultants with proven tools and methodologies to swiftly assess your problems and provide detailed, achievable and executable roadmaps that are based in logic and practicality.

Whether it's IT alignment via governance, clinical transformation/optimization, regulatory compliance or system selection, Huntzinger has the experience to quickly determine your needs and provide an IT roadmap to get you properly aligned.

Advisory Services

- IT and clinical assessments that identify the critical issues
- Strategic recommendations to remediate service gaps
- Execution roadmaps that provide organizational alignment
- Regulatory assessments targeted to ensure compliance
- System selection, contract negotiation, and pre-implementation planning

IT Assessments

- Ensure alignment with organizational business strategy and objectives
- Provide an effective governance model that's inclusive, transparent, and objective
- Assist organization in realizing the true value of IT
- Compare IT staffing, operating, and capital costs versus similar-sized organizations
- Present detailed findings and recommendations
- Develop 90/180/180+ day achievable, executable roadmaps

Clinical Assessments

- Ensure alignment of clinical vision with overall organization objectives
- Establish a clinical governance model
- Facilitate real time access to clinical information
- Document current and future state clinical workflows with gap analysis
- Identify performance metrics to objectively measure and evaluate adoption
- Evaluate physician and clinician adoption of and compliance with technology
- Assess clinical analytics program development

● **Regulatory Assessments**

- Understand impact of regulatory non-compliance for your organization

- Identify key next steps and detailed costs to achieve the next stage for Meaningful Use

- Detailed Meaningful Use gap analysis and roadmap

- Provide key knowledgeable resources to implement required workflow changes

- Perform HIPAA risk assessment

- Ensure HIPAA policies and procedures are properly documented

● **Project Management (PMO)**

- Define organization project management strategy, methodology, and requisite resources

- Institute initial and ongoing PM methodology training

- Effectively integrate PMO activities and process with governance model and IT roadmap

- Develop project proposal submission, evaluation, approval, and prioritization methodology, including project justification, sponsorship, resourcing, costs, projected benefits, performance monitoring, and communication

- Present standardized Executive Level Project Status Reports, including accomplishments versus plan, actual versus budget, and risk identification and mitigation strategies

● **IT Strategy/Roadmap**

- Provide actionable tactical steps tied to business strategy and objectives

- Establish staffing, capital, and operating needs and priorities

- Develop a comprehensive IT application consolidation plan complete with associated cost models

- Specify corresponding technology plan including refresh consideration

- Identify associated data architecture, integration, and analytics requirements and approaches

- Define detailed tactical initiatives by year

● **System Selection**

- Provide valuable vendor insight and leverage

- Ensure alignment with stakeholder constituencies

- Utilize quick, efficient, and effective decision processes

- Conduct objective, inclusive, and transparent RFP or RFI activities, customized to client needs

- Define multi-year total cost of ownership (TCO) model

- Promote organizational system acceptance

- Negotiate client-favorable contracts

Why Huntzinger?

- **We Know Technology —** Huntzinger consultants have broad and deep technology knowledge and expertise, designed to provide both immediate and sustained impact.

- **Healthcare Experience —** Healthcare is our sole focus. Our consultants have worked at major hospital systems and other healthcare providers, many as CIOs/CTOs/VPs in technology and more. We have been in your shoes, and beyond that our talents and collective experience have been enriched through many, and diverse, client engagements.

- **Highest Quality Delivery —** Huntzinger has a strong recruitment and evaluation process for our resources, ensuring that we match consultants to your organization's culture and specific role requirements, who then produce and deliver quality results on your behalf.

- **Strong Partnerships —** Huntzinger has relationships with many of the major technology providers, and we leverage these relationships to deliver cost-efficient and highly effective solutions.

- **Culture of Performance —** Client feedback, through many and diverse engagements, has consistently been expressed by the terms *Integrity, Commitment, Expertise, Performance and Results* — which, by design, are the keystones of our company culture.

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